

Partner Play: Gemini Enterprise Accelerator

A quick sales play to bypass security hurdles and drive GCP consumption.



Your Challenge

Security blockers are stalling your Gemini deals because customers lack a safe, private environment. While organizations wait for a perfect plan, employees are using risky public tools, keeping your rollouts from moving forward.

The Solution

A 15-day Gemini for Enterprise Accelerator. It's a fixed-price, low-risk way to get customers off the sidelines and into production. Nerdery handles the security setup so they can move from legal hurdles to real business value quickly.

Why this helps you win:

- **Speed to consumption:** We stand up production-ready environments in weeks, not months.
- **Security approved:** We solve the "Shadow AI" problem that keeps InfoSec from signing contracts.
- **High-value entry:** A small, fixed-price win today that builds the business case for a much bigger deal tomorrow.

What's Included

- > **15-Day Technical Sprint**
Fast delivery that matches the speed of your sales cycle.
- > **System Integration**
Connects to up to 5 legacy systems (SharePoint, Jira, Salesforce, etc.) to show immediate utility.
- > **Custom Assistants**
Delivers up to 3 high-value use cases (RFP automation, internal search, or brand content generation).

Fixed Investment

Essentials (\$25K)

Includes two systems and one assistant.

Standard (\$50K)

Includes five systems and three assistants.

Target Customer Profile

- Organizations stalled in legal review
- Customers with a Google Cloud commit who haven't started their GenAI journey.
- SMB/MME leaders who need a safe and realistic starting point without a large entry fee.

Built on Google Cloud

Delivered on Google Cloud using Gemini for Enterprise, cloud-native security, and scalable infrastructure aligned with Google best practices.



Get in touch to see a demo and get started!

Patrick Loftus

Account Executive
patrick.loftus@nerdery.com