

Partner Play: Agentic Workflow Accelerator



Transition your accounts from AI experiments to production-ready workflows that create measurable business value and cloud consumption.

Your Challenge

Clients are looking to transition from chatbots that provide answers to agents that automate multi-step business processes. Deals often get stuck because of security's fear of autonomous actions they can't audit, while leadership is afraid of a massive, never-ending project.

The Solution

A 6-week functional agentic workflow build. We stand up a production-ready agent that connects Gemini to your customer's existing tech stack—like Jira, Salesforce, or internal databases. This isn't a proof-of-concept for a slide deck; it's a 42-day sprint that ends with a secure tool that performs a specific, multi-step business task.

Why this helps you win:

- **Increased consumption:** Agents execute multi-step tasks that require significantly more compute power than simple chat queries.
- **Resolves security blockers:** Transparent auditing provides the evidence necessary for security teams to sign off on system integrations.
- **Funding eligibility:** This accelerator is DAF-eligible, allowing Google to subsidize up to 40% of the cost to move a stalled deal forward.

What's Included

- **6 Week Technical Sprint**
Fast delivery that matches the speed of your sales cycle.
- **Focused Outcomes**
Delivers one high-value outcome based on a specific task.
- **Training and adoption**
Built-in training and runbooks mean the customer's own team can manage and scale the solution.

Fixed Investment

Essentials (\$25K)

A single workflow prototype

Standard (\$50 - 60K)

Production ready deployment with up to 3 workflows and organizational training

Target Customer Profile

- Accounts with Gemini pilots that aren't yet showing tangible business value.
- Leaders looking to automate high-volume, multi-step manual processes.
- Customers whose InfoSec teams are blocking AI based on "black box" concerns.

Built on Google Cloud

Delivered on Google Cloud using Gemini for Enterprise, cloud-native security, and scalable infrastructure aligned with Google best practices.



Get in touch to see a demo and get started!

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